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20th International Specialised Exhibition for Agroindustrial machinery and animal husbandry

Belagro 2010

June 8-13, 2010, Minsk, Belarus

Main Organiser

JSC „Minskexpo“
IFWexpo Heidelberg GmbH

IFWexpo

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D-69117 Heidelberg
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info@ifw-expo.com



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The Market

Belarus has chosen the way of an evolutionary reformation of his economy and has laid the creation of a social-oriented market economy of his developing strategy. The measures taken during the last years have enabled to let arise a stable economic location in the country. The real economic sector has continuously developed. The inflation rate has substantially decreased during the last three years, the rouble course remains in the agreed frame, there are positive developments in the agrarian sector, with high tempo the life level of the population rises.

Belarus was and is traditional location for agriculture. With the preceding European integration Belarus is placed in direct neighbourhood of the European Union and therefore it is very interesting also on its account of his relatively favourable energy costs and labour costs for farming and food industry. The government has hedged the financing of the purchase programme of agriculture technique at the turn of the year – to agricultural producers 1.530 combines, 1.480 tractors, 1.700 trucks and 278 chopper-harvester shall be delivered.



The Exhibition

BELAGRO is an annual international specialised exhibition of machines, equipment and technologies for the production, processing, transport and storage of agricultural products. It is the only fair for farmers and therefore the most famous professional events of this kind in Belarus and has developed to a leading fair in the Eastern European edge area of the EU and in immediate neighbourhood to the important countries Russia and Ukraine. Here all areas of the agriculture are represented, from soil tillage up to harvest technology, from animal breeding to stable technology, concentrate as well as meat processing and milk processing. This year BELAGRO offers the 2nd times in succession an additional exhibition on the field. Here one can see the extensive agricultural engineering in the practical application and the latest models can be shown.



Main Topics

Agricultural machinery and equipment for soil working, sowing, harvesting works • Small size agricultural machinery for various applications • Tractors • Hydraulic installations and accessories • Accessories and spare parts for agricultural machinery • Seeds and plants • Technological equipment for grain processing • Agro chemistry; soil and plant protection • Irrigation installation; pumps and sprinklers • Breeding of animals, reproduction equipment, instruments; hatching installations • Installations and machines for feeding Compound feed, feed additives • Veterinary products, medicines, animal care agents • Animal housing installations for cattle, pigs, poultry and misc animals • Milking installations • Beekeeping • Refrigerating equipment for agricultural purposes • Storage, transportation and handling • Drying, air-conditioning, ventilation and heating installations • Automation systems; electronic components • Energy and environmental technology. • Safety at work, accident prevention; work wear • Organization, advisory services, training and education • Specialized publishers, mass media



Our experience is your profit



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Agroindustrial machinery and animal husbandry

Your Participation

Prices

Hall space

€ 165,-/sqm incl. standard stand construction

€ 130,-/sqm hall space only

€ 40,-/ sqm Outdoor exhibition space

Registration Fee

€ 470,- per participating company

(includes entry to official show catalogue)

All prices including VAT and fees.

Registration Deadline: March 15, 2010



Unser Service

- extensive personal support before and during the exhibition
- competent consulting for stand construction
- support by our experienced partners regarding transport, customs clearance and travel
- IFWexpo-service-office at the exhibition
- free entry-tickets for your clients

Your contact

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IFWexpo
Landfriedstraße 1a
D-69117 Heidelberg



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Exhibitors 2010 (extract)

Agotechnology ApS • AGRITECH Srl • Aidro Srl • All-Technology (Ireland) Limited, Representation in Belarus • Amandus Kahl GmbH & Co. KG • Andreas Stihl AG & Co. KG • Big Dutchman International GmbH • Bondioli & Pavesi • Ceva Sante Animale, SC • CODAF S.R.L. • COSMECO Srl • DLG e. V • Dutch Dairy Farming • Erich Stallkamp ESTA GmbH • EURO GRASS B. V. • EUROSITCH S.R.L. • fairconsult • FKK Filip Kljajic Industry Doo • GUARNITEC GROUP Srl • H. Hauptner & Herberholz GmbH & Co. KG • Hartmann Lebensmitteltechnik Anlagenbau GmbH • Hotraco Agri B.V. • IDROMECCANICA LUCCHINI Srl • Inntaler Mischfutter GmbH & Co. KG • INSTA-PRO International Heartland Agri Partners, LLC • ISA BALZ, JSC • ITALMAGNETI Srl • JANTSA Jant Sanayii ve Ticaret A.Ş. • LOHMANN ANIMAL HEALTH GmbH & Co. KG • Minitüb Abfüll- und Labortechnik GmbH & Co. KG • Norsvin Lieruva, JSC • Oehler Maschinen Fahrzeugbau GmbH • Ottvanger Milling Engineers B.V. • Otto TH. Menke GmbH • PERFEKT Anna Rudzka • PZL – KROSNO S.A. • Raiffeisen Eco Line • Revaho Agro Services B. V. • ROTER ITALIA Srl • Salmat International GmbH • SCF di Franzoni Giulio & C. Snc • Schauer Agrotech GmbH • Schaumann Agri International GmbH • Schmidt-Seeger • Schulz Systemtechnik GmbH • Sofima • technikboerse.com • TeeJet Poland Sp. z o.o. • UB Group • WEDA- DAMMANN & WESTERKAMP Gm.BH • Zhejiang Dayoo Chemical Industrial Co., Ltd. • AGD, FPTPUE • Agrobaza, Magazine - General information partner • Agrosayt, Joint Ltd • Agrotech-Didam B.V. • AgroElbest, Ltd • I B Group • Akmash-Treyding, Ltd • Aksaykardan-detal, JSC • Alvi-Torg, PUE • ATR, official representative • Ltd „Orenburgskij radiator“, ARC • BAAZ, JSC • BASF • Belgazzapchast, JSC • Belkapital-Prok, Ltd • BelTradeAgro SM, PUTE • BelUpack, Ltd • Bibus, Joint Ltd • Biokom, Ltd • Western Technologies, JV Ltd • Vetinterfarm, JV • Vinnitsa Aggregate Plant, Trade House, Ltd • Exhibition and trade complex "Prok", Ltd • HidroTehkService, ARC • Glavny element, JSC • Grodnoraigroservis, JSC • Daymas-Lida, PTPUE • DauAgrosaensis • Invet, JSC • Intervet International, Representative office • KeliGroup, Ltd • Koneks-Rus, Ltd • Legas, JSC • Maekava Mfg. Co., Ltd, Representation in Moscow, • Mannol Vaysruslend, Ltd • Mineral and Chemical Company EuroChem, JSC Representation • Mobile Feed Mills, Ltd • Nedrainvest, JSC • Neoforce- Smolensk, Ltd • Novopolotsk Plant BVC, RUE • Optimstroyserwis, Ltd • Commercial & Economic affairs, Embassy of the Republic of Poland in Minsk • PlazmaTek, JSC • Poiskovik: Spetstekhnika I Avto, • Bulletin • Prodmash, JSC • Promis-Agro, Ltd • Prommedinvest, JSC • Pukhovichy bakery, JSC • Ramed, IE Ltd • Sevlad, Ltd • Agricultural services, JV Ltd • Servicepischetorg, ARC • Servolux, JSC • Silovie Komponenti, NGK, JSC • Solvey Limited, JV • Starke Bel, IE • Teniza • Tekhnikon, Ltd • Tekhnovagi, JSC SDP • Tekhnoprivod • Tekhpromimpex, Ltd • UPEK TREYDING, Ltd • Uralspetsmash, Ltd • Feraboks, Joint Ltd • Frantsemotors, PUE • Holodinterneshnl Plyus, PPT • Evabo • Ekoplon • Ekstraservice, PUE • Energoopt, Ltd • Yubana, JSC • Company'sname • Filter, Representation in Belarus, SC • Wesstron Sp. z o. o. • Avtomobilnyj dom "Energiya GmbH", Ltd • Agromel, NPPUE • Agrostep, Joint Ltd • Agrotekhkonmash, Experimental Mechanical Plant, JSC • Akvatehnika-M, Ltd • Akvaflora, Ltd • Anishchenko S.A., IE • Ardivi, PSUE • Asfi-Plyus, PUE • Atlant-ZKV-Grodno, Ltd • Belavtozapchast, ARC • Belagrosistema, Ltd • BelGAZavtoservice, PT JSC • Belpromimpex, RUSTP • Belkhimplast, PTUE • Brestselmash, JSC • Vesoizmeritel'naya kompaniya, ARC • Vestagroservice, Ltd • Golitsynsky pilot plant of automation, JSC • Group-STS, PPSUE • Demetra, Ltd • Plant Segment, JSC • Integral, SPE • Interglans, Ltd • ITS-Bel, Ltd • Kareks-Center, Ltd • Konel, IE • Kriola, ARC • Lazurit, Ltd • MAZ-MAN, JV JSC • Mashoborudovanie, JSC • Midivisana, Ltd • MilenaAgro, PPTP • Mirisan, Joint Ltd • Scientific-Production Company „Navigator“, Ltd • Plabet, Ltd • Remkom, Ltd • RTI-Plast, Ltd • Sem Holmov, ARC • Soya Produkt, Ltd • Stary Mlyn, Ltd • Stokfer, Ltd • Stroitel'naya tekhnika, PUE • TARS, PTUE • Tekoma-M, ARC • Teplopribor, JSC • Technoton, JV • Tekhnotorg-M, PTUE • Tekhnotransdetal, Ltd • Tekhnergo, JSC • Tochka Opory, Ltd • Farm "Rechnoe" • TSKB AGRO, Ltd • Chisty Svet Tekhnologii, Joint Ltd • Shetelig Bel, PUE • EcoMilk, Joint Ltd • Yulicom Plyus, PUE • Yulicom SnaB, Ltd • Beltekhavtoprom, ARC • Traktorodetal-Servis, UE • Firma Onega, JSC • Belagroliga, Ltd • Vneshselkhozsnab, Ltd • Agrimatko-96, FPUPTUE • Legas, JSC • Mobile Feed Mills, Ltd • Ekstraservice, PUE • MEXA SIA • Avtekservis, PTUE • Belagrokultura, Foreign Ltd • BelProfLain, PTPUE • Vetsintez, Ltd • Plant Tekhnoprivod, JSC • Zernoochistka, JSC • Metallplast, Ltd • Redservice, Ltd • RolStalAgroTekhnika, Ltd • Trade House "Volgas & K" • Trade House "Novator" • UkrRosBelzapchast, Ltd • FEK, TTPUE • Contractus sp. z o. o. • APH B.V., representative office in the Republic of Belarus • Convex International GmbH • DOJUS agro, JSC • Franz Kleine Verteiebs & Engeneering GmbH • LTV mbH • Agrimatko-96, FPUPTUE • AgroDIO, PTPUE • Agrokombinat "Voskhod", JSC • Agrokombinat "Yuzhnyj", RSUE • Agrotika, PPUE • Amkodor, JSC • Astrom-M, JSC • Baranovichy nursery for bees, RUE • Belagroliga, Ltd • Belagromash, SPE • Belagroservice, RA • Belagroeksklyuziv, Ltd • Belmelio-vodhoz, Concern • Belplemzhivobiednenie, SO • Belpromseltekhnika, ARC • Belpitseprom, RA • Belpchelovodstvo, RUE • Belrosagroservis, Joint Ltd • Belsemena, SE • Berezarayagroservice • Blyuming, Ltd • Bobruiskagromash, JSC • Bobruisk Plant of Tractor Parts and Units, RUE • Bobruiskselmash, JSC • Brestagointorg, Ltd • Brestoblagroservice, RUUPTUE • Brestplempredpriyatje, RUAE • Brest nursery for bees, RUE • Brest Electromechanical Plant, JSC • Brest bee-farming, JSC • Vitebsk Engine Repair Plant, JSC • Vitebsk state breeding enterprise, RUE • Vneshselkhozsnab, Ltd • Voronovskaja SHT • Gidromash, JSC • Gidrosel'mash, JSC • Glavzhivprom, SE • Gomelagrokombinat, JSC • Gomel state breeding enterprise, RUAE • Gomel Stud Farm Nr. 59, RUE • Gomel Engine Repair Plant, JSC • Gomel Radio Manufacturing Plant named after 60 years of USSR, RUE • Gomel bee-farming, JSC • Gomselmash, Production Enterprise • Grodno nursery for bees, RUE • Grodno breeding enterprise, RUAE • Grodno region beekeeping, JSC • Dorteckhkomplekt, PUTE • Drogichinski Tractor Repair Plant, JSC • Dyatlovskaya Agricultural Machinery • Zhlobin agrotehservis, JSC • Plant "Promburvod", JSC • Zapagromash, Ltd • Ivabaltelbel, PUE • Ivanovskij Raiagroservice, JSC • Institute of vegetable-growing, RUE • Italgroup, Ltd • Kazimirovskij Pilot Plant, JSC • Kobrin Poultry, JSC • Kokhanovskij Excavator Plant, JSC • Koshka, PTPUE • Kuzlitmash • Heavy forging plant, JSC • Lidaagroprommash, JSC • Lidselmash, JSC • Loshnitsky Plant "Agromash", JSC • Lyachovichskij Raiagroservice, JSC • Mekosan, JSC • Minoitovsk Repair Plant, DE • Minskagroprommash, JSC • Minsk Poultry Farm Named After N.K. Krupskaya, JSC • Minsk Automobile Plant, JSC • Minsk Gear Works, PRUE • Minsk Engine Plant, PRUE • Minskoblagroservice, JSC • Minsk Tractor Plant, PA • Minsk breeding enterprise, RUE • Mogilev state breeding enterprise, RUSPE • Mogoapits, JSC • Mozyr Machine-Building Plant, JSC • Mozyragroservice, PPUE • Molodechno Poultry, RUSPE • Negorelsk HIGH SCHOOL, JSC • Nesvizh Raiagroservice, JSC • Novogrudok Agricultural Machinery • Scientific and Practical Centre of National Academy of Sciences of the Republic of Belarus of Animal Husbandry, RUE • Scientific-Research Agricultural Centre of National Academy of Sciences of the Republic of Belarus, RUE • Scientific-Research Centre for Potato- and Vegetable-growing of the National Academy of Sciences of Belarus, RUE • Scientific-Research Centre for Agricultural Mechanization of the National Academy of Sciences of Belarus, RUE • Olshevskiy Pedigree Battery Farm, JSC • Opytnyj rybkhoz "Selets", JSC • Opytnyj rybkhoz "Beloe", JSC • Orshaagroprommash, JSC • Plant Breeding "Druzhba", RUSE • Plant Breeding "Korelichy", RSUE • Plant Breeding "Krasnaya Zvezda", RUSE • Plant Breeding "Lenino", RSUE • Plant Breeding "Mukhavets", RUSE • Plant Breeding "Ross", RUSE • Plant Breeding "Timonovo", RUSE • Breeding Poultry Plant "Beloruskiy", RUE • Polotsk Plant "Prommashremont", JSC • Polymya, Ltd • Pridneprovskaya Battery Farm, RUSPE • Promagrolizing, JSC • Profi-Agropark, PTPUE • Velyatichi Poultry state farm, RUSPE • Poultry Druzhba, RUSPE • Rosintekhgrupp, JV JSC • RUAE "Bobovskij" • RUAE "Nachka" • "Niva", RUSP • Fish plant "Luban", JSC • Fishing Farm "Volma", JSC • Fishing Farm "Krasnaya Sloboda", JSC • Fishing Farm "Novinki", JSC • Vasilishki, JSC • Svetlogorskij Agroservice, JSC • Pork Complex "Borisovskij", RUSPE • "Vikhra", RUSE • "Zadneprovskij", RUSE • "Zapadnyj", RUSE • "Zareche", RUPUE • Selagro, Ltd • Service beekeeping Committee on Agriculture and Food of Vitebsk Regional Executive Committee • Slutsk Handling Machinery Plant, JSC • Slutsk Breeding Poultry Plant, RUSPE • Smolevichi broiler farms, RUSPE • Farm-Combine "Zarya", RUE • Farm-Combine "Mir", RUSE • Farm-Combine "Sozh", JSC • SoyuzInvestStroy, PUSPE • TekhPromDisk, PTPUE • Tiraspol'skij Raiagroservice, JSC • Chashniki mobile mechanized column of Amelioration and Water Management, RUE • Chervona Zirka, Retail Company, JSC • Stotz Agro-Service GmbH & Co. KG • Shchuchinskij Repair Plant • Belorussian State Agricultural Academy, EE • Belorussian State Agrarian Technical University, EE • Borisov Plant of Tractor Electronic Devices, JSC • Borisov Plant of Units, JSC • Vitebsk honored with "Znak Pocheta" Order State Academy of Veterinary Medicine, EE • Vitebsk Plant of electrical appliances, RUE • Grodno State Agrarian University, EE • Minsk plant thermoplastica, JSC • Technolit Polotsk, JSC • Deula Nienburg • EMKA Incubator N.Y. • Mashida • Akademtekhnopark • Alkid, SP Ltd • Aerozol-Tekhn, Ltd • Belkonsaltservice, Ltd • Belfidagro, Foreign Ltd • Vetservice-Plyus, JSC • Galeya, UE • GlavMekhService, ARC • Zhabinka Feel Mill, JSC • INKOS BSU, RUE • "Chernyak" IE • Corporation Grain Systems, Ltd • Laboveta, Ltd • Limens, Joint Ltd • MVSservice, SPUE • Penzmash, JSC • Pyatigorsk'selmash, JSC • ReySrarz • RETSEPS, Ltd • Sariya Bio-Indostriz, FPTPUE • Skanlink, JV Ltd • Slava trudu, SPK • Forintek-Bel, Ltd •

**Altogether 416 exhibitors
from 16 countries**



Belagro 2010

June 8-12, 2010

Exhibition Centre Minsk, Belarus

IFWexpo Heidelberg GmbH
 Landfriedstr. 1a
 D-69117 Heidelberg
 FAX: +49-(0)6221-13 57 23

Registration Deadline: March 15, 2010

Application

A. Exhibitor:

Company: _____
 Street: _____
 Postcode: _____ City: _____
 Phone: _____ Fax: _____
 E-mail: _____ Internet: _____
 Undersigned: _____
 Booth Manager: _____
 Contact for Organisation: _____

B. Details of Product range

Our company belongs to the following product sector:

- 1. Agricultural Technic
- 2. Animal Breeding
- 3. Animal Husbandry
- 4. Plant Cultivation
- 5. Packaging
- 6. Meat Processing
- 7. Other

C. Subexhibitors:

The companies listed below shall be represented on our booth:

D. We book:

According to the general conditions of participation of IFWexpo Heidelberg GmbH for Belagro 2010

- 1. Hall space only
 Row stand € 130*,-/sqm _____ sqm
- 2. Hall space with standard construction
 Row stand € 165*,-/sqm _____ sqm
- 3. Registration fee
 per company € 470,- _____

*Price depends on location

E. Stand configuration

IFWexpo shall respect your requirements according to possibilities.

- 10% for corner stand
(2 open sides)
- 20% for peninsula stand
(3 open sides)
- 30% for island stand
(4 open sides)
- 40% for foreign stand construction

 Place, Date

 Legally binding signature



Belagro 2010

June 9-13, 2010

Field Days Minsk, JSC Gatelovskoje, Belarus

IFWexpo Heidelberg GmbH
Landfriedstr. 1a
D-69117 Heidelberg
FAX: +49-(0)6221-13 57 23

Registration Deadline: March 15, 2010

Application

A. Exhibitor:

Company: _____

Street: _____

Postcode: _____ City: _____

Phone: _____ Fax: _____

E-mail: _____ Internet: _____

Undersigned: _____

Booth Manager: _____

Contact for Organisation: _____

B. Details of Product range

Our company belongs to the following product sector:

1. Agricultural Technic
2. Animal Breeding
3. Animal Husbandry
4. Plant Cultivation
5. Packaging
6. Meat Processing
7. Other

C. Subexhibitors:

The companies listed below shall be represented on our booth:

D. We book:

According to the general conditions of participation of IFWexpo Heidelberg GmbH for Belagro Field Days 2010

1. Hall space only
Row stand € 130*,-/sqm _____ sqm
2. Hall space with standard construction
Row stand € 165*,-/sqm _____ sqm
3. Open area € 40,-/sqm _____ sqm
4. Registration fee
per company € 470,- _____

*Price depends on location

E. Stand configuration

IFWexpo shall respect your requirements according to possibilities.

- 10% for corner stand
(2 open sides)
- 20% for peninsula stand
(3 open sides)
- 30% for island stand
(4 open sides)
- 40% for foreign stand construction

Place, Date

Legally binding signature

General Conditions of participation

1. Organizer

IFWexpo Heidelberg GmbH, the trade show department of IFW - Institut für Nationale und Internationale Fleisch- und Ernährungswirtschaft Heidelberg GmbH (Institute for the National and International Meat and Food Industries Heidelberg GmbH)

Landfriedstr. 1a

D-69117 Heidelberg

Telephone: +49 (0)6221 13 57-0

Telefax: +49 (0)6221 13 57-23

e-mail: info@ifw-expo.com

in cooperation with: cf. appendix

2. Sponsors

cf. appendix

3. Duration

cf. appendix

4. Registration Deadline

cf. appendix

5. Participation Fees

If not specified differently in the description of services for the exhibition, apart from all general services such as general organization of the exhibition, extensive visitor promotion, general security, cleaning of the aisles in the halls etc., the participation fee covers the standard fittings and equipment :

- stand carpeting
- partition walls 2,5 m high, white
- 1 table, 3 chairs
- 1 spotlight / 100 W per each 3 sqm of stand area
- 1 electric socket 220V, 1kW
- 1 info-counter
- 1 standard company sign

All charges are net exclusive of value-added tax. Value-added tax, if applicable, is to be paid separately. Prime booth locations, i.e. with two, three or four open front sides, are subject to additional charges per squaremeter as specified in the registration form to be submitted.

6. Registration

Registrations will only be accepted if the attached form is completed in full, accepting these conditions of participation, with legally binding signature. The completed form is to be addressed to: **IFWexpo Heidelberg GmbH,**

Landfriedstr. 1a, D-69117 Heidelberg

Any conditions attached to the registration by the signing company will not be accepted. Requests for particular locations which will be considered as far as possible, but do not constitute preconditions for participation. No guarantee is given in respect of the presence of competitors. Registration alone does not constitute acceptance by the Organizer. Legally binding registration is not considered to have been effected until it has been received by the Organizer, and it is binding until it has been accepted or definitely refused.

7. Acceptance

No legal right to acceptance exists. Exhibitors which do not meet their financial obligations towards the company

organizing the exhibition or which have contravened these conditions can be excluded from acceptance. In case of overbooking the right of selection is reserved. Acceptance of exhibitors will be confirmed in writing and is only valid for the exhibitor named in the letter of confirmation. The contract between exhibitor and Organizer becomes valid with the mailing of the acceptance. The Organizer is entitled to withdraw acceptance if it was given on the basis of false premises or the preconditions of acceptance are subsequently no longer applicable.

8. Allocation and Change of Allocation

Should the allocated area not be available for reasons beyond the Organizer's control, the exhibitor is not entitled to reimbursement of the participation charge. No right to claim damages exists.

Giving reasons, the Organizer may, if circumstances should so dictate, allocate a location other than the one stated in the acceptance or alter **the size of the stand by a maximum of 15 p.c.**

Partition walls, columns and projections, as well as hydrants, fire extinguishers, etc. are considered part of the allocated stand and it is the exhibitors duty to inform himself on size and location of the above mentioned. No reclamations are accepted after finishing of setting up. Reclamations have to be submitted at least 3 days before the opening of the exhibition in written form to the Organizers. No compensation may be claimed, even in case of errors of allocation.

9. Terms of Payment

On acceptance the exhibitor has to pay the full charge for the rented exhibition space. Any complaints must be made in writing immediately on receipt of the invoice. Objections raised at a later date cannot be considered. The invoice on space rental is due to payment within 4 weeks, but at least until the official registration deadline. Any invoice dated later than the official registration deadline is due to immediate payment. Please remit your deposit quoting invoice number and name of the exhibition to the bank account of:

IFWexpo Heidelberg GmbH

Commerzbank AG

Acct.No. 19 20 800 00 / Bank code 672 400 39

The full fee for participation has to be paid to the a.m. account, bank fees for money transfer cannot be deducted from payment due as specified in the invoice. In the case of late payment on the part of an exhibitor (also in cases of space not fully paid for) the Organizer is entitled to withdraw availability of the entire space authorized and dispose of it at his discretion. In case of late payment interest of 8 p.c. on top of the Deutsche Bank interest rate valid at this moment is charged. Exhibitors- and Setting-up passes are only handed out after full payment of stand rental and all other fees. The Organizer is entitled to withhold equipment and exhibits of the client and sell it after written notification to cover the expenses, if payment has not been effectuated within the period settled.

10. Co-exhibitors and Joint Stands

Without the consent of the Organizer, exhibitors are not permitted to make available all or parts of the stand allocated to them to third parties either in return for payment or free of

charge. No advertising or promotion of firms not named in the acceptance is permitted on the stand.

Applications for the inclusion of a co-exhibitor must be made to the Organizer in writing. A co-exhibitor fee as stipulated in the special conditions for each single event will be payable to the Organizer. In all cases the exhibitor which is the registered user of the stand is liable for payment of the co-exhibitor fee. The co-exhibitor is subject to the same terms and conditions as the main exhibitor. The Organizer may authorize large joint stands of exhibitors, provided that they can be incorporated into an appropriate subdivision of the exhibition. All regulations apply to each exhibitor. If a stand is allocated to two or more firms jointly, each firm is liable for the total fee towards the Organizer. Firms exhibiting on a joint basis should name a joint representative in their registration.

11. Cancellation or Non-Participation

Cancellation of the registration is possible prior to its acceptance. The cancellation fee is Euro 800.-- plus value-added tax. After acceptance no cancellation or reduction of the area of the stand on the part of the exhibitor is possible. The entire participation charge and costs which have actually been incurred are payable. The restructuring of unused space by the Organizer to maintain the overall visual impression does not release the exhibitor from its obligation to pay. Should an exhibitor choose not to occupy stand space allocated to him and the Organizer be in a position to rent this space to another party (not in case of restructuring occupancy), the exhibitor will be liable for 25 p.c. of the participation charge or the sum stated above as a minimum. In the case of non-participation on the part of a co-exhibitor, the full amount of the co-exhibitor fee shall be payable.

12. Exhibition Catalogue

The Organizer will issue an official exhibition catalogue. The standard entry to the catalogue is obligatory and exemptions cannot be made. The standard entry consists of the company's name, full address, phone, fax and e-mail. This regulation also applies to sub-exhibitors. The cost for the catalogue entry shall be charged according to the specifications on the adjoined sheet for each exhibition.

13. Liability and Insurance

It is the responsibility of the exhibitor to insure the goods exhibited against all risks in connection with transport, setting-up and dismantling and during the exhibition, in particular against damage, theft etc. The exhibitor shall be liable to compensate the Organizer for any damage caused by him to the exhibition space rented, stand material, electricity, water and sewerage systems or any other property of the Organizer. The Organizer does not accept any liability for loss of or damage to the goods exhibited or other valuables which belong to the exhibitor, his representatives or persons employed or invited by him, including loss or damage due to water, fire, explosion, whirlwinds, lightning, flooding or other instances of force majeure, damage or injuries inflicted on the exhibitor, his representatives and other persons employed by him or invited by him, irrespective of the cause of such injuries or damage.

In particular the Organizer accepts no liability for damage to exhibition goods or their removal in cases in which use was made of the decorating department. With his acceptance of the conditions of participation the exhibitor explicitly releases the Organizer and firms acting on his behalf from any rights of recourse whatsoever on the part of third parties. No right to claim damages exists.

14. Circular Letters

The exhibitors will be informed by the Organizer by circulars of details concerning the preparations and running of the exhibition. The Organizer does not accept any liability for any consequences of disregarding these circulars.

15. Transport

Transport on the exhibition grounds will be undertaken by a firm appointed by the Organizer. Accordingly this firm will take over transport of objects delivered by the exhibitor or its forwarders at the boundary of the exhibition grounds and continue their transport on the exhibition grounds. The exhibition management will not accept delivery of any consignments and does not accept any liability for loss or incorrect delivery. The costs for these transports on the exhibition grounds are to be paid by the exhibitors to the transport firm directly.

16. Reserved Rights

In the case of important reasons beyond his control the Organizer has the right to postpone the exhibition, to curtail or prolong it, to close it for certain periods, to close it completely or in part, or to cancel it. In such justified exceptional circumstances, as in all cases of force majeure, the exhibitors do not have any right to withdraw or adjust the participation charges, nor do they have any right to claim any damages. Should the exhibition not take place for the reasons stated above, the exhibitor can be called upon to pay up to 25 p.c. of the participation charge to cover general costs. Larger individual sums can only be charged if the exhibitor has ordered additional services for which charges are made. Should the Organizer be responsible for the cancellation no sums shall be owed. No right of compensation exists.

17. Limitation Period

All claims of the exhibitors against the Organizer shall be in lapse after a six-month period. The limitation period begins to run from the end of the month in which the final day of the exhibition fell.

18. Final Provision

With his registration for participation the exhibitor accepts in full as legally binding these conditions of participation as well as the house and ground rules in force at the exhibition venue. Additional agreements, special permissions or other kinds of arrangements require the written consent of the Organizer.

19. Partial Inoperativeness

Should parts of the present conditions of participation should be or become inoperative, this will not touch the remaining parts of the conditions of participation. Any inoperative part of these conditions shall be replaced by a regulation that respects the aims and the reason of these conditions.

20. Legal Right Applicable

The law of the Federal German Republic is applicable excluding the standardized UN commercial law.

21. Performance and Venue

Place of performance and venue in respect of all obligations of both parties is Heidelberg. The laws of the Federal Republic of Germany are applicable. The Organizer reserves his right to choose the venue of the law suit.

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